CREDIT ADVISORY: REP: TEL# 703 528 7800 AGENCY CREDIT RISK !!! FAX# 703 528 7880

HARRIS REPORT FROM REP

REP HEADLINE# 6228187 TRF# 3210 \$\$\$ MOD# 0: UNAPPROVED REV #2 \$\$\$

TRF# 321462

ORDER WORKSHEET

CHANGES *** WFTV-TV *** SEP19/12 18.06

CITY TAX FLIGHT DATES SEP18/12 PRDCT AMERICAN CROSSROADS EST#691 COMMENTS: (LINE, ORDER, INVOICE) ORDER # AGY # ADV # ADV. NAME ISS/AMER. CROSSROADS AGY. NAME CROSSROADS MEDIA LLC STATE TAX SEP27/12 WK-2 ALEXANDRIA, 66 CANAL CENTER PLAZA, CONTRACT # 6228187 VA 22314 CO-OP BILLING NEEDED SUITE 555 BUYER NAME EMILY MILHOAN SALES PRSN WA- JOE KNAUER REP.# CLASS: NATL. OFF.# 6556 LOCAL DATE SEP19/12 SALESMAN # REGIONAL 18.06

REP: OK'D M3 TTLS RTS TO LENA PLS CFM, THX 9/19 FR JULIE

AMERICAN CROSSROADS

***** THIS IS A CASH IN ADVANCE SCHEDULE *****

CON CM

:LINE#: : CD: TIME PERIOD : LGTH : SEC RATE START DATE END :SPTS: WEEK : DATE : /WK: INVT : DAYS

:LINE#:REP PROGRAM : AGENCY PRODUCT CODE = AGENCY ADVERTISER CODE = S 1205P-1235P NIGHTLINE (AFTER HS SPORTS) 30 AGENCY EST# = 691 \$800.00 9/21 9/21 0 ΉRI :SPTS: :TOTL:

PROGRAM : ORD COM1: NITGHLINE

ω ω

A 1205A-1235A

30

\$800.00

9/21

FRI

0

TP FOR NIGHTLINE

THIS IS A MAKE-GOOD FOR SEP21 ON LINE-44 FOR 1 SPOT/WK

CREDIT ADVISORY: REP: TEL# 703 528 7800 FAX# 703 528 7880

AGENCY CREDIT RISK !!!

HARRIS REPORT FROM REP **CHANGES** *** WFTV-TV ***

SEP19/12 18.06

ORDER WORKSHEET

REP HEADLINE# 6228187 TRF# 321462 \$\$\$ MOD# 0: UNAPPROVED REV #2 \$\$\$

STATION MAKEGOOD OFFERS: :LINE#:REP :CD: SEP/12 OK D :LINE#: 107300.00 BUY#44 TIME PERIOD MISSED: FRI/1205P-1235P OFFER: FRI/1205A-1235A CMT: TP FOR NIGHTLINE : LGTH : SEC •• SEP21 SEP21 START END :SPTS: WEEK : DATE : /WK: INVT : 30s 30s CONTRACT TOTAL TOTAL SPOTS \$800.00 PLS ADVISE. (SEP19/12) DAYS 107300.00 :TOTL: 49

MARKET TOTALS \$306,571 WFTV 35% WKMG 19% WOPX 0% WESH 29% WOFL 15% WKCF 1% WRDQ 1% EFTV 0% WRBW 0% CABL 0%

DEMOS- RA35+* SVC- NSI

P-CLASS, PLAN, SECT Q-PAID PGM R-RATE S-SPOTS PER WEEK T-TIME X-LATE Y-DAYS Z-COMMENTS *-MULTIPLE MOD CODE A-ADD B-BUY TYPE C-CANCELLED DE-DELETE E-EFF DATES L-LENGTH M-MAKEGOOD N-PROGRAM NAME